



Testimonial

Two years have passed since I participated in the JHW Consulting Skills Workshop with John and Bill. Following this period, I have a better and more accurate perspective on the long-term benefits of the Workshop.

Even though I was always aware of the importance of consultancy skills and I had to apply such skills in my every day work, before participating in the workshop I had many questions and few answers such as: Which are the key skills a consultant should have? How well are my skills developed? What should I improve? What techniques can I use? After the 3 days training I could really put my finger on these issues. It was a great opportunity to gain ready to use information, to experiment and get precious feedback, learn tips & tricks I can apply in my field.

Now, two years later, looking back on my workshop experience I can appreciate the positive way it had influenced and impacted my work. I can definitely say that my consultancy skills are significantly improved. Even though some of the information from the workshop has faded away I still have very clear in my mind the “learn by doing” exercises, especially my top favorite: the Customer Focus Case Study.

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